

Aviation 100 Middle East & Africa Deals of the Year

The Aviation 100 Middle East, Africa & Islamic regional awards were held on October 4, 2016 during the inaugural Airline Economics Growth Frontiers Dubai 2016 conference. The winners of these prestigious awards were announced at a glittering gala dinner at the Ritz-Carlton Dubai, sponsored by Orix Aviation and KPMG, which was held in support of Airlink, the aviation sector's humanitarian initiative, connecting airlines with disaster response and humanitarian relief around the world.

WINNERS

Middle East & Africa Islamic Finance Deal of the Year	Emirates EMP/AFC A380 Operating and Islamic Lease
Middle East & Africa Debt Deal of the Year	Amedeo Air Four Plus
Middle East & Africa Law Firm of the Year	Allen & Overy
Middle East & Africa Remarketing Deal of the Year	Cabot Aviation for Remarketing Kenya Airways 777-200ERs
Middle East & Africa Treasurer of the Year	Ricky Thirion, Etihad
Middle East & Africa Airline of the Year	Emirates Airline
Middle East & Africa Bank of the Year	NBAD
Middle East & Africa Overall Deal of the Year	EA Partners I & II
Middle East & Africa Treasury Team of the Year	Etihad
Middle East & Africa Lessor of the Year	Dubai Aerospace Enterprise
Middle East & Africa CEO of the Year	Firoz Tarapore, Chief Executive Officer Dubai Aerospace Enterprise (DAE)



Middle East & Africa Debt Deal of the Year

– Amedeo Air Four Plus

Amedeo Air Four Plus, which IPO'd in May 2015 with the a platform that acquired four A380s, added four more A380s to the platform, increasing the size of the vehicle to more than \$2bn.

With this new vehicle, Amedeo managed to attract new lenders to the aviation space and the A380 as an asset, including junior financiers like NBAD, QNB, CBI and CCB.

Amedeo holds a strategic co-investment of 5% of AA4+ share capital and acts as the company's long-term asset manager. AA4+ is planning on expanding its pool of assets in the widebody space significantly over the next five years.



Amedeo Air Four Plus will continue to grow focused and actively managed widebody leasing and financing platform.

The AA4+ share price has traded up since launch and has consistently shown low correlation with the broader market.

Middle East & Africa Remarketing Deal of the Year
– Cabot Aviation for Remarketing Kenya Airways 777-200ERs

Cabot Aviation was retained by Kenya Airways to assist with the disposal of four 777-200ERs. In a very difficult environment, with a tricky asset to remarket, Cabot has successful sold two of the four aircraft so far.



Middle East & Africa Overall Deal of the Year
- EA Partners I & II

A US\$700m five-year landmark finance transaction completed by Etihad

Airways Partners in November 2015 was followed by a further US\$500m issuance in April 2016. The funds were raised to support the requirements of Etihad Airways, its subsidiary Etihad Airport Services, and five of the carrier's strategic airline partners – airberlin, Air Serbia, Air Seychelles, Alitalia

and Jet Airways.

The ground-breaking funding from institutional investors was the airline industry's first ever joint financing in the debt capital markets.

ADS Securities, Anoa Capital, Goldman Sachs and Integrated Capital were joint bookrunners on both deals.

